Contract farming has received renewed attention recently as developing economies try to grapple with how to transform the agricultural sector and its associated value chains. This book examines different contract arrangements for selected crops, applying both qualitative and quantitative approaches in order to examine how contract farming affects smallholders and value chain dynamics in Tanzania.

Major themes covered in the book include: contract farming policy; contract farming and value chain dynamics; contract farming adoption decisions; contract farming and income diversification. The authors also discuss alternative aspects of contract farming such as trust, conspiracy, empowerment and corporate social responsibility. The book presents original research from case studies conducted in Tanzania on sugarcane, tobacco, sunflower and cotton. These crops have a history of trials and errors with contract farming involving smallholders. Furthermore, they are targeted in national strategies as some of the main crops for establishment and upgrading of agro-industrial activities in Tanzania.

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# Table of Contents

## Part I Contract farming in context

1. Researching the potentials and limitations of contract farming in sub-Saharan Africa  
   Joseph Andrew Kuzilwa, Niels Fold, Arne Henningsen, Marianne Nylandsted Larsen

2. Contract farming: fluid concept on firm grounds  
   Lotte Isager, Niels Fold, Marianne Nylandsted Larsen

3. Overview of the agricultural sector in Tanzania  
   Joseph Andrew Kuzilwa, Daniel Mpeta, Marianne Nylandsted Larsen, Niels Fold

## Part II Contract farming and value chain dynamics

4. Evolving governance structures and contract farming in the tobacco value chain in Tanzania  
   Bahati Ilembo, Joseph Andrew Kuzilwa, Marianne Nylandsted Larsen

5. Successes and Barriers regarding small and medium-size enterprises (SMEs) in the value chain for sunflower in Tanzania: Does contract farming reduce value chain coordination problems for SMEs?  
   Daniel Mpeta, Joseph Andrew Kuzilwa, Batimo Sebyiga, Niels Fold

6. Contract farming and upgrading possibilities for smallholder sugarcane growers  
   Thobias E. Nsindagi, Jennifer K. Sesabo

7. Coordination and upgrading in agricultural value chains: Contract farming arrangements in the Tanzanian cotton sector  
   Marianne Nylandsted Larsen, Paul Maganga Nsimbila

## Part III Contract farming and household economics

8. Tobacco contract farming in the Urambo District of Tanzania: Which farmers obtain inputs on credit and which buy them for cash?  
   Bahati M. Ilembo, Joseph Andrew Kuzilwa, Arne Henningsen

9. Income diversification of small-scale sugarcane contract farmers in Kilombero and Turiani, Tanzania  
   Thobias Nsindagi, Jennifer K. Sesabo, Arne Henningsen

## Part IV Alternative aspects of contract farming

10. Trusting your partner? Sunflower contract farming in central Tanzania  
    Frederik Brønd

11. Contract farming in a covert sphere: conspiracy theories as counter-knowledge about sugarcane production in Tanzania  
    Lotte Isager

    Joseph Andrew Kuzilwa, Daniel Mpeta

13. Embedding the global tobacco value chain in social and environmental concerns: contract farming and corporate social responsibility projects in the Tanzanian tobacco sector  
    Marianne Nylandsted Larsen, Jonas Gillett